



## The Challenge of Extending Backup to the Cloud



### Simple

Straight forward to purchase,  
Easy to setup and Easy to manage

### Cost Effective

Pay Per month for VM's and  
Storage allowing you to pay  
for what you use.

Scale up and down to meet your  
business requirements

### Secure

Data is stored in an enterprise grade  
high availability infrastructure in a  
UK datacentre, the data  
centres we use, are ISO 27001  
accredited

Everyone needs a place to store their backups off site. But many organisations don't have a second site, and rotating tapes or removable media off site is cumbersome. Increasingly, customers are turning to the cloud as a better alternative. Now, with Concorde's OnCloud Vault, you can Simply, cost effectively and securely create an offsite backup using your existing Veeam software. We provide a secure offsite backup for all your data.

### Eliminate Capital Costs

Our backup as a Service solution powered by Veeam Cloud Connect leverages our best in class infrastructure and networks, eliminating the need for you to incur any capital costs. You benefit from our highly-redundant, 100% uptime network, certified technicians, and more for a nominal month cost.

### Full Visibility & Control

Veeam makes it easy to access and recover your data from a single management portal. Setup, manage, configure and test backups straight from your existing Veeam console. You can even effortlessly create scheduled incremental backups to your repositories. No need to install new software or learn new skills.

### Multi-Tenancy

Oncloud Backup powered by Veeam Cloud Connect was designed to provide a multi-tenant hosted environment:

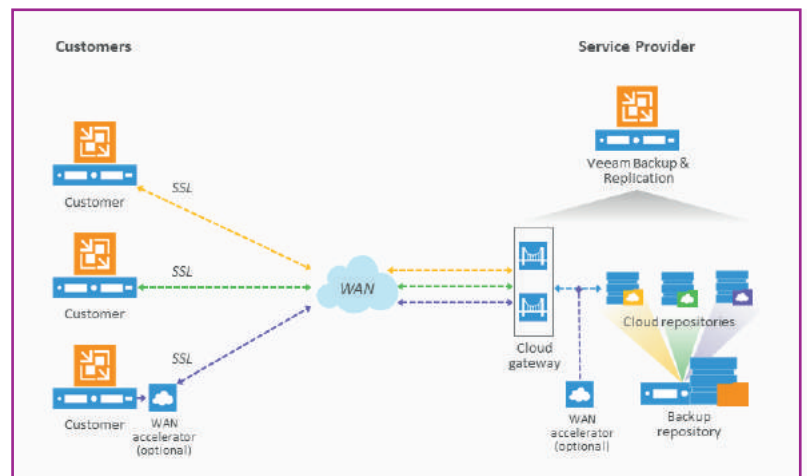
# Concorde's Veeam Cloud Connect



Segment a single backup repository into one or more cloud repositories, each with its own specified tenant.

Cloud repositories are completely isolated from one another. Customers can also encrypt their backups - this is done at the source, before data leaves the customer's network and without increasing bandwidth consumption.

Because unlike a general purpose WAN accelerator, Veeam's Built-in WAN Acceleration maintains data reduction ratios even with encrypted data streams.



## How It works

OnCloud Vault integrates hosted cloud repositories directly into the Veeam backup console

∞ Simply click "Add Service provider" and enter the credentials you've been given.

∞ Their cloud repositories appear in their backup infrastructure.

## FREE ONCLOUD BACKUP TRIAL AVAILABLE FOR 30 DAYS

### TERMS & CONDITIONS BaaS

- Concorde Technology Group Backup as a Service is available to UK businesses only.
- Minimum subscription is 500 GB of data per customer per month.
- Minimum subscription period is 12 months. Shorter agreements may be available. Please contact Concorde Technology Group for details.
- A minimum of 30 days' notice is required to cancel the service, starting from the end of the month in which notice is given.
- Minimum system requirements for Hyper-V users can be found at [https://helpcenter.veeam.com/backup/hyperv/system\\_requirements.html#backup\\_server](https://helpcenter.veeam.com/backup/hyperv/system_requirements.html#backup_server)
- Minimum system requirements for VMware users can be found at [https://helpcenter.veeam.com/backup/vsphere/system\\_requirements.html#backup\\_server](https://helpcenter.veeam.com/backup/vsphere/system_requirements.html#backup_server)
- We are unable to offer Backup as a Service to Citrix users.
- Existing Veeam users will need Veeam Backup & Replication Version 8, or greater, installed within their VMware or Hyper-V environment.
- Data is stored on enterprise-grade SAN systems in Data Centres located in the UK offering 99.9% availability.
- The 30-day free trial is for 30 calendar days, has an upper limit of 250GB and a maximum of 3 VMs per customer.
- Invoicing will be from Concorde Technology Group, on the first day of each month, for the previous month's usage.
- Charges assume that the client has sufficient bandwidth to allow site to cloud seeding to take place without any hardware or services being required from Concorde Technology Group.
- Subject to scoping data over 1TB may require manual seeding at an extra cost. (Please contact your Account Manager to discuss further)
- A managed services option for backup and recovery is available at extra cost.
- A WAN acceleration option is available at no extra cost.
- Concorde Technology Group cannot be held responsible in the unlikely event of any data loss



To find out more about how Concorde can help you get the most from your IT, call 03331 300600 or visit [www.tctg.co.uk](http://www.tctg.co.uk)